



Chautauqua, Cattaraugus, Allegany & Steuben Counties  
**Southern Tier Extension Railroad Authority**  
Center for Regional Excellence, 4039 Route 219, Suite 200, Salamanca, New York 14779  
TEL (716) 945-5301 FAX (716) 945-5550 TDD (716) 945-5301

"This institution is an equal opportunity organization"

Terry Everetts, Chairman  
Richard Zink, Chief Executive Officer

**STERA Executive Management Team**

**December 31, 2016**

**Chief Executive Officer**

**Richard Zink**

- **Professional Background:**
  - Executive Director of Southern Tier West Regional Planning and Development Board
  - Employed by Southern Tier West since 1994; became Assistant Director in 1998, became Executive Director in 2010
- **Qualifications:**
  - B.S., Accounting, Fredonia State University
  - MBA, St. Bonaventure University
  - Treasurer, Southern Tier West Development Foundation
  - President of the Western Region Corporation
  - Secretary, New York State Association of Regional Councils
  - President, Cattaraugus County Business Development Corporation

**Chief Financial Officer**

**Robert Keis**

- **Professional Background:**
  - Lead Chemical Operator Eastman Kodak Co. 1969-1981
  - Refining Operations Manager Materion Inc. 1982-2013 retired
    - Anti-Money Laundering Compliance Officer
    - Certified Lean Six Sigma Green Belt
  - Supervisor Town of Mansfield 1984-1991 and 1995-present
- **Qualifications:**
  - Graduate Little Valley Central School 1969
  - Brockport State and Monroe Community College courses
  - Airco Technical Institute – Welding and Metals Technology
  - Eastman Kodak Management School
  - Southern Tier West Planning and Development Board 1988-present
    - Board Chairman
    - Chairman Local Government Committee
    - STEDO Board Vice Chairman
    - STERA Board CFO
  - Cattaraugus County Planning Board 1996-present

## **Corporate Secretary**

### **Thomas Barnes**

- **Professional Background:**
  - Senior Regional Economic Development Coordinator at Southern Tier West Regional Planning and Development Board
  - Employed in current position by Southern Tier West since 1986
- **Qualifications:**
  - B.A., Economics, Cornell University
  - MBA, Cornell University
  - Juris Doctor, State University of New York at Buffalo
  - Loan Committee Chairman, Western Region Corporation
  - Chairman, City of Olean Planning Board
  - Former President, Cattaraugus County Arts Council